

T H E O N E S O U R C E F O R R E A L E S T A T E



P R O P E R T Y O N E

AT A GLANCE

COMPANY HISTORY

From its beginnings as a commercial property management company in 1985, Property One has expanded the company's scope of activities to involve "comprehensive real estate services" throughout Louisiana, the Gulf Coast and East Texas.

Founded in 1985 by Paul F. Dastugue, III, CPM, and former State Representative Quentin Dastugue, CCIM, Property One has extended into virtually every aspect of real estate services involving office, retail, industrial and multi-family properties, as well as condominium homeowner associations.

With a strong dedication to advancing our clients' objectives through specialized services, Property One's team of real estate professionals are committed to our corporate motto:

Keep it simple. Make a profit. Have fun!

With a client diversification from local investors to large national institutions, Property One, Inc. and its affiliate companies have designed marketing and management functions with long range planning, research and forecasting to provide for and assure a stable future.

SERVICE SPECIALTIES

Property & Asset Management

Retail, Office & Industrial Leasing

Tenant & Sales Representation

Investment Brokerage Services

Development

Construction Project Coordination

Consulting

Land Sales

Site Locating

Property Marketing

Construction Supervision

Engineering

Tax Abatement

Energy Management

Facility Management



CORPORATE OVERVIEW



PROPERTY ONE



Est.
1985



HQ
Metairie, LA



Employees
104



Agents
21



**Property
Managers**
23



**Property
Administrators**
14

LICENSED IN

Louisiana

Texas

Mississippi

Georgia

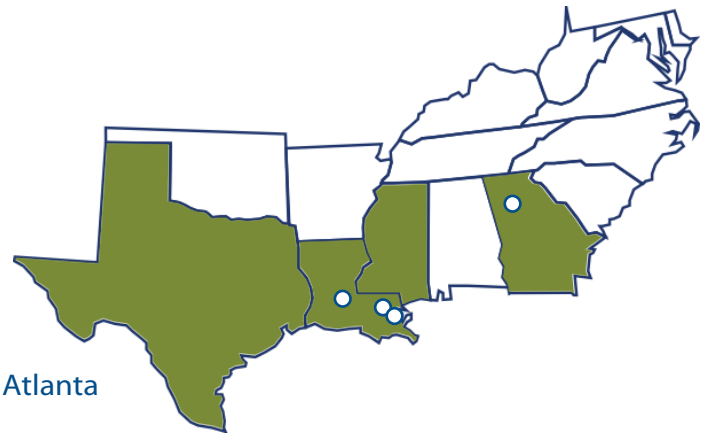
OTHER OFFICES

○ 3636 S Sherwood Forest Blvd
Baton Rouge, LA 70816
225.292.0001

○ 2014 West Pinhook Rd
Lafayette, LA 70508
337.233.1315

Remote Locations:

○ North Shore, New Orleans | ○ Atlanta



PROPERTY PORTFOLIO

Commercial
3.5 Million Sq Ft

Apartments
743,000 Sq Ft

Condominiums
1.6 Million Sq Ft

BROKERAGE TRANSACTION VOLUME (2019)

\$141,646,442.00

DESIGNATIONS

- (2) Certified Property Manager (CPM) Members
- (3) Certified Commercial Investment Members (CCIM)
- (1) Accredited Residential Manager (ARM)
- (1) Society of Industrial and Office Realtors (SIOR)

AFFILIATIONS

- Institute of Real Estate Management (IREM)
- National Association of Realtors (NAR)
- International Council of Shopping Centers (ICSC)
- Commercial Investment Division of NAR (CID) (Founding Member)
- Society of Industrial and Office Realtors (SIOR)

WHY PROPERTY ONE?



Comprehensive understanding of the Gulf Coast real estate market, based on 35 years of experience.



Professional scope tailored to interface with both institutional and local owners.



In-house finance team, experienced in complex financing and compliance; able to meet the needs of sophisticated lenders.



A single point-of-contact, coordinating multiple services under one roof: management, maintenance, construction, accounting and brokerage.

CLIENT REFERENCES



BRIAR MEADS | CAPITAL



CORPORATE PROFESSIONAL REFERENCES

BANKING

Mr. Cliff Buller
Assistant Vice President -
Corporate Banking
Whitney National Bank
P.O. Box 61260
New Orleans, LA 70161
504.586.7239

LEGAL

Rudy Agullar
Corporate Attorney
McGlinchey Stafford PLLC
One American Place; 9th Floor
Baton Rouge, LA 70825
225.382.2625

INSURANCE

Marcus Eagan
Eagan Insurance
2629 N Causeway Blvd
Metairie, LA 70002
504.836.9600

BIOGRAPHICAL DATA

Our Team



PAUL F. DASTUGUE III, CPM

President

☎ 504.681.3407 ✉ paul.dastugue@propertyone.com

In 1985, Paul and his brother, former State Representative Quentin D. Dastugue, CCIM, founded Property One, Inc., now considered one of Louisiana's largest and most successful real estate firms with a portfolio of real estate across the Southeast.

A native of New Orleans, Louisiana, Paul has been involved in Property Leasing and Management in both the Greater New Orleans area and on the national spectrum since 1973. Paul's activities include office buildings, shopping centers, apartments and condominiums as well as commercial development and facility management.

Paul is a member of the Institute of Real Estate Management and has achieved his Certified Property Manager (CPM) designation. He is a former State Chapter President and the first CPM from Louisiana to be selected Regional Vice President of the Institute of Real Estate Management (IREM).

Appointed to the Louisiana Real Estate Commission, he chaired the education and research committee and was responsible for the implementation and publication of market research and analysis projects across the State. Paul is also the founding President of the Commercial Investment Division (CID) of the New Orleans Board of REALTORS.

Paul enjoys golf, boating, hiking and sports.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Broker: Georgia, Louisiana, Mississippi and Texas

AWARDS

- | | |
|---|--|
| ○ Certified Property Manager of the Year, IREM | ○ Lifetime Achievement Award, IREM |
| ○ Small Business Champion Award,
New Orleans Chamber of Commerce | ○ Entrepreneurial Success Award, State of
LA Department of Economic Development |
| ○ Alumnus of the Year, University of New Orleans
College of Business | ○ Richard J Stillman Lifetime Achievement Award,
University of New Orleans |

EDUCATION

- BS, Business Administration, University of New Orleans

Biographical Data: Paul F. Dastugue III, CPM



QUENTIN DASTUGUE, CCIM

CEO

📞 504.681.3408 ✉️ qd@propertyone.com

Quentin Dastugue, one of the founding partners of Property One, Inc. in 1985, is Chief Executive Officer (CEO). His 40+ years in commercial real estate have included leasing, investment sales, development, property management, construction project management and consulting.

During this same period, he served four consecutive terms as a Louisiana State Representative and as Chairman of the House Committee on Transportation, Highways and Public Works. Quentin was responsible for the passage of the state Transportation Trust Fund. In 1995, he was a nominated candidate for Governor.

Upon graduating from Georgia Institute of Technology in 1977, he returned to his native New Orleans and assumed a position as Commercial Leasing Manager for Medallion Management, Inc., with responsibilities for office buildings and shopping centers. Quentin has been a youth basketball and softball coach for over twenty years.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana

CLIENTS

- Ruth's Chris Steak House
- McGlinchey Stafford Law Firm
- LLOG Exploration
- CETCO Oilfield Services
- LaPorte CPAs and Business Advisors

AWARDS

- Legislator of the Year, Louisiana (1994)

EDUCATION

- BS in Civil Engineering, Georgia Institute of Technology
- Loyola University Institute of Politics



PAUL E. LANGENWALTER III

Chief Financial & Operating Officer (CFO/COO)

☎ 504.681.3415 ✉ paul.langenwaller@propertyone.com

Paul E. Langenwaller, III is Chief Financial Officer (CFO) and Chief Operations Officer (COO) at Property One, Inc., managing the financial strategy and operations of the company and its related entities. He is committed to maximizing long-term value, ensuring financial health and maintaining the high-level of integrity and transparency for which Property One is known.

Langenwaller joined Property One in 2013 from the Receivables Exchange, where he was a director in the Trade Services group. Prior to that, he has provided independent consulting services to such organizations as Toastmasters International. Paul began his career in the real estate and hospitality group of Ernst & Young, LLP in the Orange County California office serving a diverse portfolio of clients including REITs and other investment vehicles.

EDUCATION

- Bachelors of Arts, Business Economics and Accounting, University of California, Santa Barbara
- International Development, Tulane University Law School



MATT TAYLOR

Managing Director | Brokerage

📞 504.681.3428 ✉️ matt.taylor@propertyone.com

Matt Taylor joined Property One in 1998 as a leading real estate broker. He has 19 years of experience representing corporate tenants and real estate owners. In 2015, Matt became Managing Director of Property One's brokerage division, overseeing the day-to-day operation of its brokerage business company-wide.

While specializing in tenant representation, Matt also represents owners as a leasing agent. Currently, Matt is the leasing agent for over 50,000 square feet of office space in Metairie and approximately 400,000 square feet in New Orleans' Central Business District (CBD).

In 2007, he successfully completed the largest office lease in the Greater New Orleans area, representing the McGlinchey Stafford law firm as they sold their firm-owned building and leased 68,000 square feet of Class A office space in downtown New Orleans. That same year, Matt represented Entergy Corporation and Lexington Realty trust as landlords in their 110,000 square foot lease with Chicago Bridge and Iron at Edison Plaza in Beaumont, Texas.

In 2015, Matt was awarded one of few CoStar Power Broker awards for sale transactions in the New Orleans area.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana

CLIENTS

- McGlinchey Stafford
- Laporte Business Advisors
- PLLC
- Briar Meads Capital

EDUCATION

- Louisiana State University
- Jesuit High School



MICHELE CASI, CPM

Managing Director | Property Management

📞 504.681.3416 ✉️ michele.casi@propertyone.com

Michele Casi has been practicing commercial real estate since 1996 and joined Property One, Inc. in 2018 as the Director of Operations – Baton Rouge. Michele was recently promoted to Executive Director of Property Management where she oversees the property management division and its makeup of diverse properties.

Casi possesses an extensive background in commercial real estate including brokerage, portfolio management, facility and property management, due diligence, operating analysis, performance reporting, distressed assets, workouts and restricting. She is also adept with extensive leasing knowledge and innovative marketing techniques.

Also in her previous experience, Michele has a background in management and disposition of Real Estate Investment Trust (REIT) portfolios for major companies such as Trammell Crow Company and Brookfield Asset Management.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Associate Broker: Louisiana and Mississippi

EDUCATION

- Certified Property Manager (CPM), Institute of Real Estate Management



SHANON BRUSSE

Director of Operations | Multi-Family

📞 504.681.3412 ✉️ shanon.brusse@propertyone.com

Shanon joined Property One, Inc. in 2012 and was soon promoted to Director of Operations – Multi-family in 2015. Before joining our team, Shanon lived in Nashville, TN where she began her real estate career in 2006.

Her first assignment was located in New Orleans' Bywater and included 69 high-end apartments on the river. Within a year, she was assigned a 233 unit luxury apartment and condominium building in downtown New Orleans. Her current portfolio includes more than 2,500 residential apartment and condominium units in New Orleans, Metairie, Baton Rouge and the Northshore – including Slidell.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana
- Member, Apartment Association of Greater New Orleans (AAGNO)
 - Board of Directors

SIGNIFICANT ASSIGNMENTS

- 731 St Charles St
- 1201 Canal St
- Lake Marina Tower
- Terraces at Perkins Rowe

EDUCATION

- Bachelor of Arts, Graphic Design, University of Southern Mississippi



MARIA ORGERON, CPM

Director of Commercial Operations | N.O.

📞 504.681.3405 ✉️ maria.orgeron@propertyone.com

Maria oversees Property One's portfolio of third-party commercial assets. She is a native of New Orleans and has been involved in commercial real estate for the past sixteen years. Maria was previously with Sizeler Real Estate Management, Co. Inc., and Hertz Investment Group handling the operations and management of commercial office buildings and retail centers. She has also earned the Certified Property Manager (CPM) designation.

PROFESSIONAL AFFILIATIONS

- Member, Institute of Real Estate Management (IREM)

EDUCATION

- University of New Orleans



TIM MORRIS

Construction and Maintenance Manager

📞 504.681.3422 ✉ tim.morris@propertyone.com

Prior to joining Property One, Tim worked as Senior Project Manager for a local restoration and construction company. Tim takes pride in helping others and has over \$12 million completed in residential, commercial, and industrial projects under his belt. Tim Morris is a lifelong New Orleanian and father of two.

EDUCATION

- Bachelor's, Business Administration, Nicholls State University



RICKY ACOSTA

Controller

📞 504.681.3404 ✉️ ricky.acosta@propertyone.com

As Controller, Ricky Acosta oversees the daily accounting functions for Property One, Inc.'s portfolio of commercial, retail and multi-family/condominium properties. He has over 15 years of property management accounting experience.

Ricky also supervises cash management, banking and financial statement preparation. He and his team work closely with Property Management to assist with lease administration, budgeting and accurate financial reporting. In 2012, Ricky was key in upgrading our software systems to Yardi Voyager, a multi-platform property management software, which caters to all aspects of our business.

He has been instrumental in maintaining a high level of service in a dynamic environment to our Property Managers and owners alike. Ricky previously spent eight years in the healthcare industry gaining experience in purchasing, material management and general accounting.



JESSICA YOCKELSON

Regional Manager - Multi-Family

📞 504.681.3414 ✉️ jessica.yockelson@propertyone.com

Jessica is the Regional Manager of Property One, Inc.'s multi-family portfolio. She has built career as an educator and real estate professional with experience in suburban and urban markets.

Jessica worked as a school administrator until she found her true calling in real estate. She started in sales as a leasing agent then shortly progressed to operations and management. She has worked for large developments consisting of high-rise and mid-rise buildings comprised of residential and commercial tenants. Her Property One portfolio consists of both apartment and condominium buildings throughout the Greater New Orleans area, Baton Rouge and the Northshore including Slidell.

SIGNIFICANT ASSIGNMENTS

- Anchorage
- Federal Fibre Mills
- Metairie Towers
- Maison du Parc
- Marina Vista
- 1750 St Charles
- Walle Building
- Brookstone Park

EDUCATION

- Bachelor of Arts, University of Oregon



LEON (LEE) AUDIBERT III, SIOR

Leasing & Brokerage

☎ 504.681.3430 ✉ leon@propertyone.com

In the Fall of 2011, Lee joined Property One, Inc. as the company's lead industrial broker specializing in the sale and leasing of industrial, commercial and investment real estate throughout southern Louisiana and the Mississippi Gulf Coast. He handles many types of transactions, including tenant and buyer representation, property disposition, build-to-suit, site selection, sale-leaseback and investment sales.

Lee began his career in 2005 in commercial real estate, working under top-producing agents as a marketing intern and has since become one of the market's most elite brokers. He now has over 12 years of experience in commercial real estate and has brokered many of the most significant industrial transactions. In 2015, Lee brokered the largest industrial sale transaction in Property One's 35-year history.

Lee is a native of New Orleans, and before joining Property One, he worked at ASA Commercial specializing in industrial, commercial and investment properties where he was consistently a top producer.

Lee's enthusiasm, creativity, responsiveness and dedication serve as valuable assets to his clients. His attention to detail allows his clients to profit from his ability to add widespread value to all

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana & Mississippi
- Society of Industrial and Office Realtors (SIOR)

CLIENTS

- | | |
|--|------------------------|
| ○ The Chemours Company | ○ BASF Corporation |
| ○ E.I. du Pont de Nemours Company (DuPont) | ○ Ferguson Enterprises |
| ○ Packaging Corporation of America | |

EDUCATION

- Bachelor of Marketing and Management, Southeastern Louisiana University

Biographical Data: Lee Audibert III, SIOR



ROGER BAJON

Leasing & Brokerage

📞 504.681.3411 ✉️ roger.bajon@propertyone.com

Roger Bajon joined Property One, Inc. in 2018 and is based out of the corporate headquarters in Metairie, Louisiana. He focuses on disposition, acquisition, and development of investment properties and land. He has been in the commercial real estate industry for 40 years, including banking and commercial mortgage brokerage.

Roger has completed transactions on office buildings, malls, retail properties and healthcare related facilities. He has also provided consulting and mortgage brokerage service to clients on property financing, loan defeasance, partner buyouts and other matters relating to commercial real estate. Roger's knowledge and years of experience in analyzing, structuring and financing commercial real estate transactions provide valuable assistance in completing deals.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana

EDUCATION

- Bachelors of Science in Finance, Louisiana State University



DAVID DA CUNHA

Leasing & Brokerage

☎ 504.681.3409 ✉ david@propertyone.com

David, a licensed real estate professional since 1985, joined Property One, Inc in 2009. He is experienced in general real estate brokerage with specialties in leasing and sales of office, investment and industrial properties in southeast Louisiana. His knowledge of the market, as well as his organizational skills, enables him to assist an array of clients from tenants and users to landlords and investors in making optimal decisions with respect to their commercial real estate needs.

David's basic philosophy for assisting his clients is to "provide clients with the critical market information and guidance to help them select the best long-term strategy for fulfilling their investment and/or occupancy goals, including disposition of the asset when it is no longer needed."

On a more personal note, David resides with his wife in Metairie, Louisiana, is active in the Kiwanis organization and enjoys traveling.

Hablamos espanol (e portuguese) para clientes que necesita ayuda en su idioma.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana
- Committee Member, Commercial and Investment Division of New Orleans Metropolitan Association of Realtors

CLIENTS

- | | | |
|--|----------------------------------|--------|
| ○ AIG | ○ Muscular Dystrophy Association | ○ YMCA |
| ○ ALLPAX | ○ Menchie's Frozen Yogurt | |
| ○ AFLAC | ○ OCE Imagistics | |
| ○ Edward Jones (collaboratively with Colliers) | ○ Papa Johns | |
| ○ HOV Services | ○ Tulane University Hospital | |
| ○ Keebler | ○ Weight Watchers International | |

Biographical Data: David da Cunha



JACK GORDON

Leasing & Brokerage

📞 504.681.3437 ✉️ jack.gordon@propertyone.com

Jack Gordon, a prominent brokerage associate specializing in retail tenants, office leasing, landlord representation, commercial property investment, multi-family housing and land disposition, joined Property One in 2012.

His extensive business and local knowledge coupled with his creativity, resourcefulness and entrepreneurial skills, offer an exceptional perspective to his understanding of the commercial real estate market. Jack strives for the absolute best results while working for his clients' interests. Regarded for his ethical values, professionalism and teamwork approach, Jack is well-versed in the processes needed to bring any real estate transaction to a successful conclusion.

Jack began his career in commerce with one of the leading commercial millwork companies in Louisiana. Shortly after becoming Property Manager, he supervised many of the largest office tenant construction projects in the Central Business District of New Orleans. Later, he accepted a position with New Orleans City Business. Here, he built up his clientele to become the leading Advertising Account Executive, soon after being promoted to Sales Manager. Jack eventually moved to California where he founded his own publishing company. He eventually returned home to New Orleans as a Financial Advisor for American Express.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana



JULIE WASSERMAN GREEN

Leasing & Brokerage

📞 504.681.3401 ✉️ julie.green@propertyone.com

As a native of New Orleans, Julie has been looking at and evaluating commercial property since she was in middle school. She began to formally invest in, lease, and manage properties in 2012 and loves finding creative ways to re-examine a contract, a property, and any path forward to solve her clients' needs.

Prior to joining Property One in 2017, Julie had been in corporate sales for 8 years. Because of this, she brings with her a wealth of knowledge in forging strategic partnerships. For example, Julie has previously partnered with hospital systems across the country and has found unique ways to restructure various alliances between corporations. Interestingly enough, Julie also attended Tulane's School of Medicine but soon realized that sales were a better fit for her.

Julie is also an active member of the local New Orleans community, having previously served as a fellow with the Katz-Philips program and currently serving as co-chair of JNOLA, the young professionals' group within the Jewish Federation of Greater New Orleans. Julie currently resides in Metairie, LA and enjoys spending her weekends with her husband and two daughters.

PROFESSIONAL AFFILIATIONS

○ Licensed Real Estate Agent: Louisiana



MEGHAN REED

Leasing/Brokerage

📞 504.681.3424 ✉️ meghan.reed@propertyone.com

Meghan recently joined the Property One team in September 2019. She has been working in real estate for the last 5 years. She has experience with development, property management and brokerage.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent, Louisiana

COMMUNITY INVOLVEMENTS

- Benevolent and Protective Order, Elks Lodge #30

EDUCATION

- Business Administration, University of New Orleans



WARREN SURCOUF III

Leasing & Brokerage

☎ 504.681.3421 ✉ warren.surcouf@propertyone.com

Warren Surcouf III is a commercial real estate agent with Property One, Inc. specializing in tenant and landlord representation with a focus on the retail shopping center industry. He has experience overseeing and planning many different events in the Greater New Orleans area and has served on many different non-profit boards and committees.

Surcouf lived in San Francisco, CA prior to moving back to New Orleans, and was a licensed financial advisor in various states across the country. His responsibilities have included event management, future business creation and sale, wealth management of customer assets, operational procedure development and computer support. Surcouf has been a consultant for start-ups, advertising companies and real estate firms.

Surcouf handled real estate financing in the commercial and residential transactions while licensed in both California and Louisiana. He has been investing in real estate personally and professionally since 2008.

Warren and his wife Jenny have a son (Ren) and daughter (Stella) and a dog named Marle.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana

CLIENTS

- | | | |
|----------------------|------------------------|-------------------|
| ○ Firehouse Subs | ○ AAMCO | ○ Goodyear |
| ○ Youfit | ○ America's Best | ○ Oracle Lighting |
| ○ Five Below | ○ School of Rock | ○ Sonic |
| ○ Cupcake Collection | ○ Boudreaux's Jewelers | |

COMMUNITY INVOLVEMENT

- Board Member, Board of Trustees for the Contemporary Arts Center
- Board Member, Community Leadership Board of the New Orleans American Diabetes Association
- Vice Chair, St. Clement of Rome School's Co-Op
- President, Pontchartrain Shores Civic Association

EDUCATION

- Master of Business Administration, Loyola University
- Bachelor of Science, Louisiana State University



SEAN LAVIN

Development Associate

📞 504.681.3402 ✉️ sean.lavin@propertyone.com

Sean recently joined Property One in July 2018 as a Development Associate and Property Manager and previously worked for Physicians Realty Trust as a Finance intern working closely with the Director of Finance.

EDUCATION

○ Finance, Southern Methodist University



STEVE PELLESIER, CCIM

Leasing & Brokerage

☎ 337.234.7307 ✉ steve.pellessier@propertyone.com

Steve is a native of Lafayette, Louisiana, and has been with Property One, Inc. since 2001. In his time with Property One, Steve has completed over 1,200 transactions. He has a thorough knowledge of the local market, local players and local governmental agencies. Steve achieved his CCIM designation in 2001 and specializes in office and industrial leasing, build-to-suit and land transactions. Steve won the Agent of the Year Award in 2004, 2011, 2012, 2013 and 2014, and in 2015 he won the C. Macon Callicott, Jr. Award for Most Creative and Innovative Transaction.

Steve loves outdoor sports including hunting, fishing, camping and horseback riding. He is especially fond of raising, training and hunting his own line of Brittany bird dogs. Steve is married to Beth and is especially proud of their three sons, Rene', Stephen, and Doug.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana



JEANNIE THIBODEAUX

Director of Operations | Lafayette

☎ 337.541.1065 ✉ jeannie.thibodeaux@propertyone.com

Jeannie joined Property One, Inc. in February 1997 as Property Manager with emphasis on tenant relations and construction of new tenant space. Currently, she serves as Director of Operations of Property One, Inc.'s regional office in Lafayette, Louisiana.

Responsibilities include overseeing day-to-day operations of 15 commercial office buildings, along with several other diversified commercial properties. The Lafayette Portfolio consists of over 1-1/2 million square feet. Jeannie works closely with the Leasing Department in the preparation of prospective leases and assuring the handling of requirements of clients and tenants once properties have been leased.

Prior to her association with Property One, Inc., Jeannie was Facilities Manager for Lafayette General Medical Center, handling tenant relations and coordinating build out of medical offices within the Medical Center Complex.

She is currently pursuing the Certified Property Manager (CPM) certification awarded to top professionals in the Real Estate Industry.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana
- Charter Member, American Business Women's Association

EDUCATION

- Bachelor of Science, Marketing, University of Southwestern Louisiana



ROBERT (BOBBY) BOX JR.

Leasing & Brokerage

☎ 225.412.3465 ✉ bobby.box@propertyone.com

Bobby holds Business degrees in Management and an MBA. He has been practicing commercial real estate in Baton Rouge and the surrounding parishes for the last 19 years. He is married to Susan DeBogory Box from Dallas, TX, they have two children, Brandon and Kelsey who both have their MBA and are employed in the commercial banking field.

When not working Bobby enjoys hanging out at his camp, spending time with his children, grandchildren and friends.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana



WILLIAM ADAMS IV, CCIM

Leasing & Brokerage

☎ 225.412.3467 ✉ will.adams@propertyone.com

Previously, Will was a financial consultant and Asset Manager to ASA Properties, LP; creating all financial proformas, structuring purchase agreements and lease agreements, and helping with general technology issues. His creativity and understanding of real estate nuances come from a long line of real estate involvement, through his grandfather and his father.

At a very early age, he developed an interest and an understanding of real estate through his family's real estate involvement. After attending Oral Robert's University, with a focus in Business, he acquired his real estate license and went to work for Sealy & Falgoust Commercial Real Estate. It was here that he apprenticed and learned in detail all of the different components of commercial real estate, including: Valuation, Marketing, Negotiating, Leasing, and Networking.

He has passed all four of the prestigious CCIM (Certified Commercial Investment Member) courses, and incorporated the knowledge from these classes into his practice. After attaining his Broker's license, he teamed up with Robert N. "Bobby" Box, Jr. and Michael S. Albritton to be founding Managing Broker of ASA Commercial Real Estate, LLC. Will has chosen to specialize in development properties, investment properties, and tenant representation.

Will married Bonnie Otilio Adams in 2008 and they have two daughters, Bailey and Kate. He is a member and officer of First Presbyterian Church, and his hobbies include water sports, hunting, and fishing.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana
- Active Candidate, CCIM
- Member, Baton Rouge Growth Coalition
- Member, Baton Rouge Board of REALTORS
- Member, Commercial Investment Division

CLIENTS

- Fluor Enterprises, Inc.
- Just Mattresses
- Gulf South Solar
- Professional Realty Services, LLC
- Signature Homes
- S.T.A.G.

Biographical Data: Will Adams IV, CCIM



KELLY MORGAN

Leasing & Brokerage

📞 225.412.3464 ✉ kelly.morgan@propertyone.com

Kelly joined the Property One team in Baton Rouge in March of 2020. Prior to that she spent nine years working for a local Baton Rouge developer whose primary focus was single and multi-tenant retail centers. Her prior experience in development, leasing and property management allows her to provide valuable insight to clients, both landlords and tenants.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana



MIKE D'AMICO

Leasing & Brokerage

📞 985.807.4120 ✉️ mike.damico@propertyone.com

In 1998, Mike joined Property One, Inc. His specialties are in sales and leasing of office, retail and commercial properties and sales of acreage for both commercial and residential development. Mike also has broad knowledge and experience in the sale of service stations and has amassed a strong base of contacts in that area. Mike has been involved in the sale of land to and the leasing of office space in the 102,000 square foot Cypress Bend Office Building in Covington, Louisiana, a multi-million dollar project that includes the 52,000 square foot Stone Creek Club and Spa.

In Mike's years of working at Property One, he has made contacts in all areas of the commercial/residential real estate business. Although based in the Mandeville/Covington region he has completed transactions in southern Mississippi, Metairie, Slidell and Baton Rouge. Mike has completed all four courses for CCIM candidacy.

His real estate experience before joining Property One Inc. include residential construction and work with a developer on the development of a 40-acre residential site in Covington.

Mike enjoys spending time with family and friends, fishing, beekeeping, raising cattle and traveling.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana & Mississippi
- Member, Commercial & Investment Division of NO
- Member, New Orleans Metropolitan Association of Realtors
- Member, Gulf South Real Estate Information Network, Inc. (GSREIN)

CLIENTS

- Copeland Enterprises
- Diversified Foods
- LLOG
- Leisure Recreation & Entertainment, LLC
- HealthCap
- Woodside Energy
- AEI Fund Management
- Cleco
- Cash America
- American Health Care

EDUCATION

- Brother Martin High School
- University of New Orleans

Biographical Data: Mike D'Amico



KIRK MICHEL

Leasing & Brokerage

📞 985.705.9224 ✉ kirk.michel@propertyone.com

Having been Certified as a Residential Real Estate Appraiser by the State of Louisiana since 1992 (serving on the Louisiana Real Estate Appraisers Board from 1997 to 2007) and licensed to sell real estate since 1996 (Broker license since 2007), Kirk brings a unique body of knowledge to the real estate transaction. Knowing the issues pertaining to property value and how they're perceived by buyers/tenants - sellers/landlords, professional sales agents and appraisers, allows for a prompt, accurate and sound decision making mechanism capable of delivering professional guidance and consultation to all parties of a transaction.

While not practicing real estate, Kirk volunteers in many community groups and is currently serving as President of the Covington Rotary Club and has served on the Board of Managers of the West St. Tammany YMCA and the Vestry of Christ Episcopal Church Covington from 2012 - 2015. Kirk lives in Covington with his wife Elizabeth and their 3 children.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Louisiana



PAUL BIRKELI

Commercial Leasing, Sales & Development

☎ 470.259.7131 ✉ paul.birkeli@propertyone.com

Paul joined the Property One sales team in 2016 and is transitioning Property One's commercial sales and leasing operations in the Atlanta marketplace. With a strong background in medical sales, Paul has successfully promoted a host of start-up territories for companies such as Boston Scientific (formerly Guidant), Bayer Healthcare (formerly Conceptus, Inc.), Allergan Medical (Kythera) and iRhythm Technologies, Inc. Paul brings a long history of strong sales production.

Paul enjoys running in his spare time. He completed the Ironman Couer d'Alene in 2012 and has competed in over 50 triathlons and finished 20 marathons. He is married to Monique Dastugue Birkeli and has four children. Paul and Monique reside in Peachtree City, Georgia

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent: Georgia

EDUCATION

- Bachelor of Arts, Biology and minor in Chemistry, LaGrange College
- Post Graduate Studies- Cardiac Device Technology at the Arrhythmia Technologies Institute in Greenville, South Carolina